



Revenue Cycle Solutions

GET THE MOST OUT OF YOUR REVENUE CYCLE OPERATIONS & TECHNOLOGY

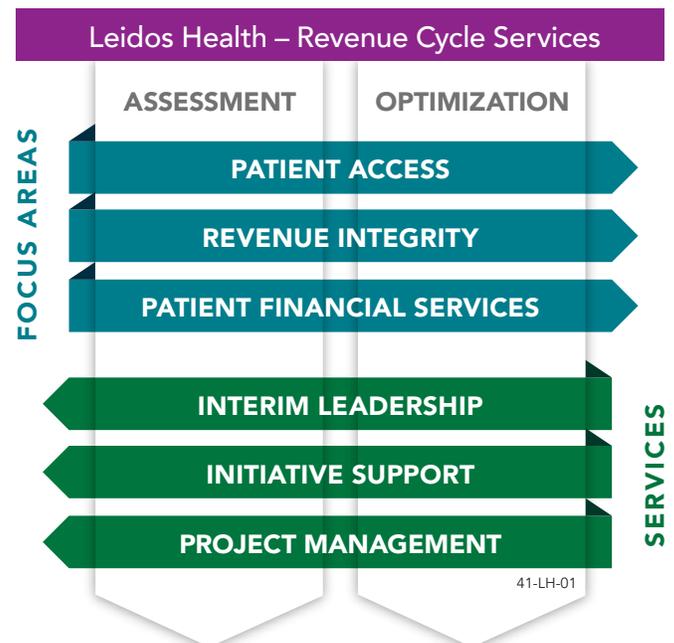
Healthcare providers face constant challenges with increasing accounts receivables, climbing bad debt, additional government regulations, and growing expenses. Unmanaged, these challenges can add up to a substantial burden on the financial and operating performance of today's leading health systems, making it even harder for them to accomplish their primary objective — to deliver the best patient care.

We collaborate with you to identify solutions to your revenue cycle challenges so that your organization can thrive in today's evolving healthcare economy. We bring together leading operational, business, consulting, and technical healthcare experts with industry best practices to deliver valuable insights to improve your financial and operating performance.

WHY ASSESS FOR OPTIMIZATION?

- ▶ Effective revenue cycle operations are fully dependent on a true multi-disciplinary team to execute seamlessly on requirements

REVENUE CYCLE SOLUTIONS OVERVIEW



EXPERTISE

We specialize in healthcare and have a strong background in revenue cycle assessment and redesign, operations improvement, Electronic Health Record (EHR) implementations and optimizations, and project management. By applying an innovative improvement model that incorporates “best of practice” quality tools, we have achieved measurable results for our clients that have provided sustainable benefits.

With our comprehensive revenue cycle experience, we have served:

- ▶ Academic medical centers and integrated delivery networks, including pediatric facilities
- ▶ Single and multi-specialty groups
- ▶ Community hospitals

SERVICE OFFERINGS

We review the entire revenue cycle, from patient scheduling to claim adjudication. We focus on improving workflow efficiency and effectiveness for all phases of the revenue cycle. By employing a precise methodology, we are able to quickly diagnose revenue cycle issues, prioritize improvement opportunities, and construct a realistic implementation or optimization plan.

Our services include:

- ▶ Operations & Technology assessment
- ▶ Revenue Cycle optimization
- ▶ Implementation risk management and Revenue Cycle readiness
- ▶ Interim leadership
- ▶ Vendor selection

FOR MORE INFORMATION

877.652.4099

contact.us@leidoshealth.com

705 E. Main Street
Westfield, IN 46074

leidoshealth.com

- ▶ No organization’s revenue cycle executes perfectly – it is technically impossible to do so
- ▶ The universal truth is that every revenue cycle operation has opportunity
- ▶ Revenue cycle operations and technology improvements represent one of the few areas within the healthcare provider space where a measurable return on investment (ROI) can be readily determined



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OUR STRATEGIC APPROACH

Leveraging decades of revenue cycle experience across the provider continuum, our experts work in close collaboration with you to create innovative, powerful solutions utilizing flexible and cost effective delivery models. We identify high-impact opportunities throughout the revenue cycle from scheduling through registration, charge capture, coding, billing and collections, to denials management. We then leverage a defined approach that:

- ▶ Assesses your current environment through staff interviews, observation, and workflow and data analysis
- ▶ Prioritizes high-impact opportunities with short time to value
- ▶ Deploys a blueprint for implementation or redesign — with direct support from our team or through collaboration between your staff and our team

