



Avita Health System

**HELPING A CRITICAL ACCESS HOSPITAL
RECEIVE THE LARGEST MEANINGFUL
USE REIMBURSEMENT IN HISTORY**



CASE STUDY

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Avita Health System

Located in Ohio, Avita Health System includes two hospitals, along with dozens of medical offices in Crawford and Richland Counties. Avita employs nearly 1,000 employees, as well as more than 60 physicians. Bucyrus and Galion Community Hospitals are critical-access hospitals and are governed by a board of trustees that is geographically represented.



CUSTOMER CHALLENGE

Avita Health was in the process of implementing a new integrated EHR system at Galion Hospital and was working towards an attestation date for Meaningful Use. Having completed the reporting period as well as all functional work necessary to qualify for Meaningful Use reimbursement, the leadership team needed to determine the amount of the capital associated with the EHR project. In order to qualify for the highest reimbursement possible, Galion wanted to ensure that they included all possible capital costs related to the EHR project.

OUR SOLUTION

Galion engaged Leidos Health to assist with identifying the capital related to the EHR implementation, attesting for Stage 1 Meaningful Use

and following through with payment receipt. Leidos Health assigned an experienced senior consultant from the Strategy solutions group who brought comprehensive knowledge of financial analysis and the attestation process to analyze the financial information provided by Galion. Using the detailed financial information provided by Galion, Leidos Health helped to identify not only obvious capital deployment costs such as software and hardware, but also ancillary costs including consulting and local staff used to build the system, ancillary hardware costs required to achieve Meaningful Use, and capital license fees.

Based on initial analysis, Galion was set to receive between \$4.5–\$5 million in Meaningful Use reimbursement, at the time the largest amount ever requested and granted by CMS for a critical access hospital.

Upon submitting all of the relevant cost data to CMS, Galion was notified by the Medicare Administrative Contractor (MAC) that payment would be delayed beyond the typical four to six weeks needed for processing reimbursements due to the large payment requested. The MAC informed the team that the request was the largest ever received from a critical access hospital, and required additional review before submitting the payment for approval through CMS. Leidos Health and Galion welcomed the MAC to review all of the detailed documentation compiled for this effort to support the request.



OUTCOME AND RESULTS

By partnering with Leidos Health to complete a comprehensive financial analysis and provide clear communication with the MAC and CMS, Galion Hospital received a total Meaningful Use reimbursement of nearly \$5 million – the highest amount ever granted by CMS for a critical access hospital.

In a press release, Avita Health System Chief Operating Officer Andy Daniels said “It takes a lot of time, effort, and money to prepare a hospital for Meaningful Use. We are happy to report that ... Galion Community Hospital successfully demonstrated that using an EHR improves the quality, safety, and efficiency of patient care, while also reducing health data disparities.”

NEARLY
\$5 MILLION
MEANINGFUL USE
REIMBURSEMENT

Galion Hospital received the most money ever granted by CMS for a critical access hospital.

200-LH-02

“Avita was very pleased to work with an organization that understood reimbursement rules. The process was not easy and Leidos Health helped us every step of the way in getting our claim audited and processed. I am confident that many organizations have left money on the table because of the ambiguity of the reimbursement rules. I would like to thank Leidos Health for their help.”

— **ANDY DANIELS**
Chief Operating Officer
Avita Health System

ABOUT LEIDOS HEALTH

Leidos Health helps healthcare organizations achieve their goals of meeting regulatory requirements, improving quality of care, reducing costs and enhancing the patient experience. Our services include implementation and optimization of EHRs, along with solutions for critical initiatives such as IT strategy, revenue cycle, clinical optimization, Meaningful Use, ICD-10, and cybersecurity.

For more information, visit leidoshealth.com.

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